

President's Report

SIA'S MONTHLY NEWSLETTER

Featuring the latest Association and Member News and Industry Events

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Early-bird and Government Registration Now Open



DoD Commercial SATCOM Workshop

Organized by – SIA

Dec 11th-13th



U.S. Strategic Command co-sponsorship of this event does not constitute federal endorsement of SIA or any other sponsors of this workshop

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SIA News and Headlines

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EARLY-BIRD INDUSTRY AND US GOVERNMENT REGISTRATION NOW OPEN FOR THE 14TH ANNUAL DOD COMMERCIAL SATCOM WORKSHOP

Registration for this year's DoD Commercial SATCOM Workshop is now open. Both Industry and U.S. Government attendees may **REGISTER NOW** for the 14th annual event. Early-bird savings are available for member and non-member industry attendees who register prior to October 26th.

The Workshop annually brings together government leaders from DoD Combatant Commands, Services and Agencies as well as commercial satellite industry operators, service providers, integrators, ground equipment suppliers, and manufacturers. This is the industry's chance to exhibit their latest satellite-based solutions as they join Government decision-makers, participants and speakers plus many more for this important Workshop. Due to tremendous U.S. government speaker and panelist attendance, year after year, the DoD Commercial SATCOM Workshop is one of the most highly coveted and anticipated events on the satellite industry calendar. The 2018 DoD Commercial SATCOM Workshop, once again co-sponsored by U.S. Strategic Command, will be held on December 11th-13th at the Hyatt Regency Crystal City in Arlington, VA.

EXHIBITOR AND SPONSORSHIP INFORMATION - A complete price list of sponsorships and exhibitor spots for this year's Workshop is available [HERE](#). Those interested in participating in this much anticipated event, please contact SIA Director of Events and Operations Jennifer Williams via email at jwilliams@sia.org.

SIA ORGANIZES CAPITOL HILL LUNCH AND LEARN ON THE IMPORTANCE OF SPECTRUM TO THE COMMERCIAL SPACE INDUSTRY

On Sept 5th at the Rayburn House Building on Capitol Hill, SIA organized a special Congressional Lunch and Learn session regarding the Importance of Spectrum to the Commercial Space Industry. Special thanks to Rep. Brian Babin (R-Texas), chairman of the House Science, Space, and Technology Committee's Subcommittee on Space (pictured above left) for providing featured remarks. (Above right) SIA President Tom Stroup joined fellow industry leaders including (second from L-R) Mary Lynne Dittmar from the Coalition for Deep Space Exploration, Eric Stallmer from the Commercial Spaceflight Federation, Tami Plofchan from the Aerospace Industries Association and David Grossman from the GPS Innovation Alliance.

RUAG SPACE JOINS SIA

On Sept 10th, SIA announced that RUAG Space had joined SIA. RUAG Space is a leading supplier of products for the space industry in Europe—with a growing business in the United States. The Company is a partner of choice for manufacturers of satellites and launchers across the globe. RUAG Space USA is headquartered in Huntsville, AL and it manufactures payload fairings and other launcher composites in Decatur, AL, as well as satellite structures in Titusville, FL. Additionally, the company has an engineering office with focus on mechanical products in Denver, CO, and a research and development hub focusing on electronics in Silicon Valley, CA. "With the company's recent commitment to, and its growing presence in, the U.S. commercial space market, SIA is pleased to welcome RUAG Space to SIA," said Tom Stroup, President of the Satellite Industry Association. "The Association looks forward to working with RUAG as it endeavors to further strengthen its presence in the American satellite manufacturer and launch vehicle markets." "RUAG Space USA is honored to join the ranks of SIA—whose members define the best and brightest leaders in our industry," said Mike Morningstar, President of RUAG Space USA. "RUAG Space is looking forward to establishing new relationships as we grow in the U.S. market, and we look forward to maintaining our heritage of quality customer collaborations with our long-time partners in the industry."

SIA FILES COMMENTS WITH THE FCC REGARDING THE STATE OF SATELLITE SERVICES FOR THE COMMUNICATIONS MARKETPLACE REPORT

On Sept 7th, SIA filed comments with the FCC in response to the Public Notice Seeking Comment regarding satellite communications services for the Communications Marketplace Report. Satellite services have a significant impact on the U.S. economy, contributing \$52.1B to the U.S. economy, and \$104.5B to the global economy, in 2017. Satellites provide a wide range of services across the entire United States, including satellite TV, radio, and broadband delivery directly to consumers, as well as distribution of video and audio content to broadcast stations, radio stations, and cable headends. Satellites also play a critical role in situations where terrestrial communication infrastructure networks are not available such as natural disasters and electrical outages. A significant area of growth for the satellite industry is broadband delivery to end users, including those on aircraft and ships. Satellites have played an important role in providing Americans with valuable communications services and that role will only increase as communications platforms and the data shared over them increases. SIA concluded that satellites play an important role in connecting Americans to valuable communications and that role will only increase as communications mechanisms and the data shared over them increases. As the Commission considers further policies regarding communications services, the FCC must support policies that promote U.S. leadership in the satellite industry, enabling the satellite industry to provide to U.S. consumers resilient, advanced communications no matter where they live. To view a complete copy of the filing, please click [HERE](#).



REMINDER - NEW 2018 FIRST RESPONDERS GUIDE TO SATELLITE COMMUNICATIONS IS NOW AVAILABLE

With the recent damage and devastating flooding left behind by Hurricane/Tropical Storm Florence (pictured above) and with 18 tropical cyclones already named for the Northeast Pacific region this 2018 hurricane season, SIA reminds emergency response planners that the updated First Responders Guide to Satellite Communications - created in collaboration with satellite-industry publication Via Satellite and Access Intelligence - is now available. The complimentary publication is available to emergency management organizations worldwide. It provides valuable information for federal, state and local governments and emergency response organizations to plan for the incorporation and use of satellite communications and services before, during and after a disaster. For further details and information on how to order a complimentary copy of the new guide, please see the SIA News Page [HERE](#). RELATED: [Maxar/DigitalGlobe and Planet Release Response Imaging Data for Hurricane Florence](#). See the Member News Headlines below and the Member News Page for more details. (Photo credit: NASA)

For a complete recap of the past month's SIA News and filings, please visit the SIA News page [HERE](#)

SIA Member News

[\(click HERE for the Member News Page\)](#)



TELESAT AND SSL/MAXAR ANNOUNCE SUCCESSFUL LAUNCH OF TELSTAR 18 VANTAGE BROADBAND HTS USING SPACEX FALCON 9

ABOVE: On Sept 10th, SIA members Telesat and satellite manufacturer SSL/Maxar announced the successful launch of the Telstar 18 VANTAGE high throughput satellite (HTS) on board a SpaceX Falcon 9 from the Cape Canaveral Air Force Station in FL. More details are available at the SIA Member News page [HERE](#). (Photo credit: SpaceX)

SIA MEMBER MONTHLY NEWS HEADLINES

[\(click HERE for all the details\)](#)

- Lockheed Martin Awarded \$7.2 Billion Contract to Deliver 22 Additional GPS III Satellites
- Inmarsat Signs 10-Year Strategic Agreement with Panasonic to Offer Inflight Broadband to Commercial Aviation Customers Worldwide
- Northrop Grumman Successfully Tests New Solid Fuel Rocket Motor Designed for Atlas V
- Maxar/DigitalGlobe and Planet Release Response Imaging Data for Hurricane Florence
- Planet Opens New Satellite Manufacturing Facility in San Francisco
- Viasat Awarded 8-Year DISA Contract to Provide US Federal Government Leadership and VIP Aircraft with Broadband Connectivity Services
- Spire Global to Open Company's Largest Global Office in Boulder, CO and is Chosen for Second Round of NOAA's Commercial Satellite Weather Data Program
- Hawkeye 360 Announces New Financing and Investors Led by Raytheon
- ABS and OneWeb Executive Appointments
- Hughes Awarded GSA Contract to Provide Broadband Connectivity for Federal Government GETN Program
- Kymeta Announces the Commercial Launch of Two New Antennas
- Phasor Announces Successful LEO Satellite Antenna Tests
- SES-14 and Telesat Telstar 19 Vantage High Throughput Satellites Now Operational
- Maxar/DigitalGlobe Announces Renewal of US Government Contract for High Res Imagery
- Boeing Delivers First Viasat-3 Satellite Payload Module as Viasat Announces ULA Launch Agreement
- Maxar/SSL to Study Feasibility of Manufacturing Commercial Satellites in Space

For more details on these and other stories, visit the SIA Member News Page [HERE](#).

SIA Organized Events and Calendar

UPCOMING SIA EVENTS - Later this year SIA will also host the following SIA Member and Industry Events:

1. SIA DoD Commercial SATCOM Workshop Co-sponsored by U.S. Strategic Command - Arlington, VA on Dec 11th-13th.

For a list of Association and industry events, please see the SIA Event Calendar below or click on the Industry Calendar [HERE](#).

Calendar of 2018 SIA Featured Industry Events

- [SIA PARTNER AND MEMBER DISCOUNT EVENT - 7th Annual Americas Spectrum Management Conference, Washington, DC - Oct 2nd-3rd at the National Press Club](#)
- [SIA SPEAKER AND MEMBER DISCOUNT EVENT - NAB Show NY, New York, NY - Oct 17th-18th at the Jacob K. Javitz Center](#)
- [SIA MEMBER DISCOUNT EVENT - DC5G Conference, Washington, DC - Nov 12th-13th at the Capitol Hilton](#)
- [SIA SPEAKER AND SIA MEMBER DISCOUNT EVENT - Satellite Innovation 2018, Mountain View, CA - Oct 9th-11th at the Computer History Museum](#)
- [SIA WORKSHOP - DoD Commercial SATCOM Workshop, Arlington, VA - Dec 11th-13th at the Hyatt Regency Crystal City](#)

For a list of ALL upcoming industry conferences, tradeshows, and events - please click [HERE](#) to visit the SIA President's report Event Calendar page.

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