



# Director's Report

November 27, 2007

The Satellite Industry Association (SIA) Director's Report is a weekly executive capsule covering current satellite industry news and events. See the bottom of page for additional information.

## Recent News

The Board of Directors of the **Satellite Industry Association** ("SIA") has named Patricia Cooper to the position of President, effective immediately. Cooper's appointment follows an extensive search to replace the former Executive Director, David Cavossa, who recently departed SIA for private industry. Cooper joins SIA from the Federal Communications Commission. From 2002 to 2005 she served as Chief of the FCC's Regional & Bilateral Affairs Branch, which serves as the focal point for the regulation of international telecommunication services. Since 2006 she was Senior Satellite Competition Advisor with the FCC's International Bureau, advising the Bureau Chief and senior FCC leadership on commercial and financial issues affecting the competitiveness of the communications satellite industry. [Link to additional information](#)

The Asia Pacific pay-TV industry has greeted an International Telecommunication Union (ITU) decision on the preservation of C-band spectrum for satellite TV services in Asia as "a long-awaited positive outcome on a contentious issue." Story Courtesy of SkyREPORT

**Lockheed Martin** and Sanmina-SCI have signed a teaming agreement to compete for the U.S. Army program to upgrade thousands of existing tanks, trucks and tactical wheeled vehicles with a next-generation digital intercommunications system. Lockheed Martin Systems Integration in Owego, NY, will be prime contractor and systems integrator with principal subcontractor Sanmina-SCI's Defense and Aerospace Systems Division, Huntsville, AL. Together, the two companies will offer an enhanced tactical vehicle version of Sanmina-SCI's proven TOCNET™ intercommunication system for the Army's Vehicular Intercommunication System – Extended (VIS-X) competition. [Link to additional information](#)

The Federal Communications Commission granted ViaSat blanket authority for domestic operation of up to 1,000 earth stations aboard commercial aircraft. The agency said the earth stations will provide Aeronautical Mobile Satellite Service using standard Ku-band frequency ranges to link with leased transponders on the AMC-6 satellite. Story Courtesy of SkyREPORT

**Intelsat, Ltd.** announced two new customer agreements to provide satellite-based cellular backhaul solutions for wireless operators. Joining more than 60 other wireless operators receiving service from Intelsat today, cellular telecom providers in Kenya and Angola will be able to extend their much-needed communications services throughout the rural and urban areas in their respective countries. [Link to additional information](#)

**Northrop Grumman** has completed qualification testing of the payload flight software for the Advanced Extremely High Frequency (EHF) military communications satellite payload. This represents the first-ever flight qualification of the new Extended Data Rate (XDR) capability provided by Advanced EHF. The company is providing the Advanced EHF payloads to **Lockheed Martin**, prime contractor for the Advanced EHF system. Advanced EHF, using

XDR capability and other advanced technologies and designs, will provide 10 times more communications capacity and six times higher channel data rates than the predecessor Milstar system, which provides Low Data Rate (LDR) and Medium Data Rate (MDR) waveforms. [Link to additional information](#)

**Eutelsat Communications** announced the signature of a multi-year contract with Canal Satellite Réunion, which is a subsidiary of Canal Overseas (Canal + Group). The capacity on Eutelsat's W2 satellite will support the expansion of the Canal Satellite Réunion pay-TV platform which broadcasts channels and services to satellite homes in Reunion Island and surrounding islands in the Indian Ocean. [Link to additional information](#)

## **Upcoming Meetings and Events**

**30 November 2007, 6 December 2007, 24 January 2008, 26 February 2008** – Washington Space Business Roundtable-The University Club, Washington, DC. [www.wsbr.org](http://www.wsbr.org)

**6 December 2007** – SSPI – “How are Private Equity Firms & Investors Shaping the Satellite Industry?” Washington, DC [sspi@erols.com](mailto:sspi@erols.com)

**26-28 February 2008** – SATELLITE 2008 - Washington Convention Center, Washington, DC [www.satellite2008.com](http://www.satellite2008.com)

**27-29 February 2008** – International Wireless Communications Expo - Las Vegas Convention Center, Las Vegas, Nevada, [www.iwceexpo.com](http://www.iwceexpo.com)

**12 – 14 March 2008** – IPTV World Forum 08, Olympia, London [www.iptv-forum.com](http://www.iptv-forum.com)

**31 March- 1 April 2008** – Export & Licensing Requirements for Space-Based Programs, Southwest Research Institute, Washington, DC

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