



February 26, 2007

Ambassador Karan K. Bhatia
Deputy U.S. Trade Representative
Executive Office of the President
600 17th Street, N.W.
Washington, D.C. 20508

Re: US Provision of Satellite Services in India

Dear Ambassador Bhatia,

I am writing to express the continuous concern of the satellite industry regarding the limited US-operator access for the provision of these services in India.

As you know, government policy restricts foreign satellite operators from serving the India market. SIA believes that these restrictive policies harm Indian customers and consumers, and that liberalization of policies concerning satellite services, including the ability of end users to freely access foreign-licensed satellite capacity, would be of great benefit to customers throughout India. Liberalization in the provision of satellite services would increase satellite capacity available in the country at lower prices and with enhanced power.

As you so eloquently stated in your speech at the Confederation of Indian Industry Luncheon this past November, this is an area that requires bold action by the government of India. However, recent announcements in the press concerning "open skies" policies indicate that there has been no progress in the positions taken by the government of India. In fact, SIA is deeply concerned that U.S. operators continue to face an uphill battle to ensure access to the Indian market.

SIA is grateful for the work you and your staff have done in this area, and hopes we can continue to work together to ensure progress on market access policies in India.

Respectfully,

A handwritten signature in black ink, appearing to read "David Cavossa".

David Cavossa
Executive Director

Cc: Catherine Hinckley
Ken Schagrin